

# IS YOUR TOILET LEAKING DOLLARS?

Helping Facility Managers drive continuous improvement in operational efficiency in office washrooms



## EFFICIENCY



### Problem

An office building's Facility Manager in Hong Kong needed to reduce labour wastage and cleaning labour time as these costs were growing over time. His goal was to achieve the maximum productivity without compromising his tenants' satisfaction.

### Solution

Kimberly-Clark Professional\* sent consultants down to assess the building washrooms and identify the leading causes of labour waste in washroom management. One key culprit identified in this particular case was that washroom staff were spending a disproportionate amount of time refilling hand towels.

The use of regular Multifold Towels was replaced with Kimberly-Clark Professional\* SCOTT® SLIMROLL\* Hand Towels.

SCOTT® SLIMROLL\* Hand Towels allows for 300% more hand dries than the conventional folded towels, meaning a significantly higher number of dries before needing refilling. This is possible due to Kimberly-Clark Professional's\* patented AIRFLEX\* technology. This technology allows for water absorption up to 20% faster than conventional paper towels, it is also 50% stronger when wet, so the towel dispenses easily and does not break up easily in the user's hand.<sup>1</sup>



Conventional Towel



AIRFLEX\* Towel

### Results<sup>2</sup>

As far less hand towels were used, 80% of washroom staff's time refilling towel rolls was saved that year.

In fact, 79.26% less rolls/cases of towels were used that year. This also resulted in an estimated 10% cost savings for the client.

	M-Fold Towel	SCOTT® SLIMROLL* Towel #12388	Saving	%
Cases/year	5,100	2,820	2,280	44.71%
Packs/Roll per year	81,600	16,920	64,680	79.26%
Sheets/year	20,400,000	11,778,320	8,623,680	42.27%

#### References:

- 1 Office airflex pdf
- 2 Consumption information from Customer